

270 million reasons to write large cases with Manulife

What?

We have increased our reinsurance capacity to \$270,000,000.

Who?

High net worth clients looking to purchase life insurance.

How?

Show clients how Manulife supports their large case business.



Increased access to reinsurance capacity

- We've recently negotiated our reinsurance treaties and have access to **\$270,000,000** of reinsurance capacity, including our own retention¹. This capacity, along with the other value added services we bring to the table, means we are an excellent choice for your large and complex files.
- We've also increased the number of reinsurers we deal with for large face amounts to **6**, an increase of 2 for our Par product which builds on our underwriting flexibility.



Automatic binding limits

- We can autobind the reinsurance market on cases up to **\$60,000,000** depending on the total line inforce and applied for, age and health status of the insured.



Dedicated support

- Our Large Case Underwriting Team has grown to better support your straightforward and challenging business. For cases with a face amount of **\$50,000,000** or more, we'll organize weekly touch points with you and your team and ours in order to keep you informed of progress on the file.
- You also have direct access to Manulife's Tax and Estate Planning team, Advanced Sales and Actuarial Support, and Field Underwriting team to help you succeed in this market.

When it comes to the large case market, we're here to help you succeed!



**To learn more, contact your
Manulife Sales Representative**

Notes

1 Subject to underwriting